



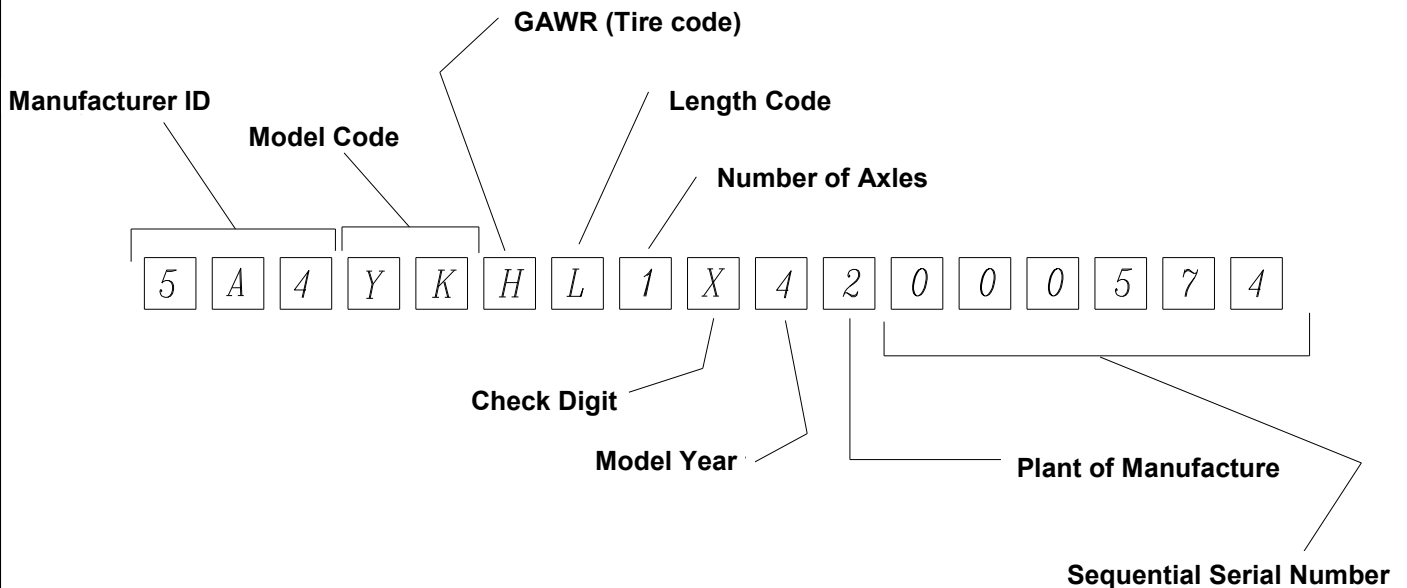
# Sales Bulletin

## VIN Breakdown

### What do those numbers mean?

Have you looked at a VIN sticker or Certificate of Origin and been confused as to why there are so many numbers necessary to identify your trailer?

The 17 digit VIN number associated with all motor vehicles (and trailers) is designed and mandated by the government to promote industry uniformity. As shown in the diagram, each digit has significance in identifying your particular trailer from any other.



### What year is my trailer?

10 <sup>th</sup> Digit	Year	10 <sup>th</sup> Digit	Year	10 <sup>th</sup> Digit	Year	10 <sup>th</sup> Digit	Year	10 <sup>th</sup> Digit	Year
F	1985	N	1992	X	1999	6	2006	D	2013
G	1986	P	1993	Y	2000	7	2007	E	2014
H	1987	R	1994	1	2001	8	2008	F	2015
J	1988	S	1995	2	2002	9	2009	G	2016
K	1989	T	1996	3	2003	A	2010	H	2017
L	1990	V	1997	4	2004	B	2011	J	2018
M	1991	W	1998	5	2005	C	2012	K	2019